



## **About GTSI**

GTSI Corp. is the first information technology solutions provider offering a Technology Lifecycle Management (TLM) approach to IT infrastructure solutions delivered through industry-leading professional and financial services. GTSI employs a proactive, strategic methodology that streamlines technology lifecycle management, from initial assessment to acquisition, implementation, refresh, and disposal. TLM allows government agencies to implement solutions of national and local significance quickly and cost-effectively. GTSI's certified engineers and project managers leverage strategic partnerships with technology innovators. These experts use proven, repeatable processes to design, deploy, manage, and support simple to complex solutions, to meet governments' current and future requirements and business objectives. GTSI is headquartered in Northern Virginia, outside of Washington, D.C.

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# Health IT

The Right Prescription for Your Infrastructure





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Few endeavors are as vital to society as providing quality healthcare. Today, however, keeping people healthy – and communities productive – relies on the wellness of your IT infrastructure. Financial constraints, dwindling staff resources, and mounting regulatory requirements add to the pressures – and demand that your IT solutions be efficient and effective, with the greatest rate of return.

We understand the particular challenges you face. That's why providers nationwide depend on GTSI. Our extensive expertise in the field equips us to deliver the right IT that meets your business needs, clinical demands, patient safety, and budgetary requirements.

### **Are You Ready for the Future?**

It's no longer a question of "if" your healthcare environment should be technologically advanced, but "when." And your decision whether or not to move your IT forward deeply affects patient satisfaction, employee productivity – and the health of your bottom line.

Isn't it time to get your organization in shape, and put yourself in the best possible position to take advantage of the latest technology? Through comprehensive planning, proven methodology, and knowledgeable integration, our health IT experts prepare your infrastructure for a world of advancements – from network modernization and desktop virtualization to green IT and continuity of operations – with a measurable return on your investment.

By allowing caregivers to retrieve and input information in real time at the point of care, our solution works to reduce information delays.

#### **GTSI can help you:**

- Meet regulatory compliance mandates
- Contain and reduce costs
- Expand access and quality of care
- Improve patient safety and eliminate errors
- Reduce inventory and prevent asset losses
- Boost administrative efficiency while decreasing paperwork
- Structure a financial plan to increase revenue
- Improve business intelligence to anticipate increased uncompensated care
- Maintain business continuity

#### **Building the Better Infrastructure**

Our healthcare expertise spans your enterprise beginning with the creation of a state-of-the-art infrastructure designed to improve both your clinical and operational excellence. From server consolidation and virtualization, to wireless networking, to the strongest physical and network security, our technology and program experts assemble world-leading components to develop a customized infrastructure capable of satisfying the most stringent demands. And our proven approach supports a wide range of healthcare information solutions, including the deployment of EMRs, PACS, and point of care applications. With a GTSI solution, you'll get ahead of

the technology curve – paramount if you're to continue delivering the highest-quality service.

#### **Maximizing Patient Safety**

Patient safety and quality of care are critical to your reputation – and your bottom line. And GTSI offers an array of solutions that improve the patient experience while significantly reducing costs.

Our mobile clinical solutions carry the benefits of health IT directly to the patient, giving physicians and primary caregivers wireless access to key patient data in ways that are convenient and meaningful. By allowing caregivers to retrieve and input information in real time at the point of care, our solution works to reduce information delays and accuracy problems that create obstacles to optimum clinical decision-making. As a result, patient care is enhanced, productivity is increased, and your current technologies are better integrated into your daily operations.

What's more, our integrated asset tracking for barcode, passive, and active solutions boost your operations in any number of areas – whether it's refrigeration temperature monitoring, patient identification and location, pharmaceutical and hospital area restrictions, bed management, and more.

## Connecting through Unified Hospital Communications

Maintaining the IT infrastructure necessary to keep your organization running at optimum levels is an exceedingly complex undertaking – and one that cuts across all sectors. Keeping everyone connected, apprised, and working as a team is critical for overall success.

With a unified hospital communications solution from GTSI, you have the power to bring your human and digital resources together – and leverage your assets to achieve increased levels of care and administrative efficiency. On a single system, healthcare providers are connected to operations and to each other in so many ways. Whether finding and alerting nurses, technicians, and physicians; videoconferencing to confer in real time regardless of location; monitoring patients, tangible assets, and more; our unified hospital communications solutions enable your people to perform at their best, therefore allowing faster diagnoses and quicker patient discharge.

## Caring for Every Stage of Your IT

From comprehensive management of data and personnel, to secure exchanges between patients and providers, GTSI delivers the solutions that help you get the most out of your IT investment. We help you gain complete control over your operations – including capital asset tracking for loss prevention – boosting productivity while lowering costs. Moreover, we apply the power of Technology Lifecycle Management to ensure that your IT is cared for at every stage of life – from acquisition and integration to refresh and disposal.

Our comprehensive professional services – including project and program management, engineering and support services, staff training and augmentation, and flexible financing arrangements – provide added layers of assurance, so your project proceeds with minimum worries and maximum results.



## GTSI Professional, Financial, and Lifecycle Management Services Help You Focus on Your Mission



*GTSI's Health IT solution includes point of care access to critical medical records.*

### Technology Lifecycle Management

GTSI's unified approach combines professional and financial services with strong COTS partnerships into a comprehensive framework for managing each phase of the infrastructure lifecycle, including assessment, acquisition, implementation, maintenance, refresh, and disposal. By proactively planning for the requirements of each phase, we can tightly align the funding and management of your programs with your mission—helping you reduce TCO and risk.

### GTSI Financial Services

GTSI Financial Services offers a host of options that expand your ability to procure IT solutions. We have a financing alternative to meet every budgetary situation, including Alternate Payment Plans (APPs), which offer short-term bridge financing, traditional capital (LTOPs) and operating leases (LWOOs), and "Infrastructure-as-a-Service (IaaS)," which embraces the Technology Lifecycle Management approach that captures the total cost of ownership over the IT's lifecycle. Our finance professionals

are dedicated to developing solutions that meet your budgetary needs while facilitating IT procurement to address your mission objectives.

### GTSI Professional Services

GTSI Professional Services offers specialized, customized services designed to address your critical business and IT requirements. Our experienced, knowledgeable delivery teams work together to manage the plan, design, engineering, integration, deployment, and support of the most complex IT infrastructure solutions. Applying industry-leading practices, proven management processes, and leveraging our relationships with world-class partners, we apply our Service Engagement Methodology to your initiatives, assuring optimal performance at every stage of the IT lifecycle. From program management to support services, project management to education, and staff augmentation, GTSI's services significantly enhance your infrastructure's operation – and help you realize the full benefit of your technology investment.

GTSI offers a comprehensive array of health IT solutions that span your operations – and allow you to focus on delivering the highest level of patient care:

- Mobile Clinical Applications
- Real-time Location Systems
- Unified Communications
- Server and Desktop Virtualization
- Green IT
- Network Modernization
- Cloud Computing
- Network and Physical Security
- Asset Management
- IT Maintenance Consolidation Programs
- Integration and Deployment Services
- Custom Financial Services Offerings

**For more information on how GTSI can help your healthcare organization, contact us at:**

**1.800.999.GTSI**

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